




Winslow Church of England School

Digital Solutions

Case Study



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Marketing Manager,
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Winslow CoFE School Case Study

The Challenge.

Winslow Church of England School is a two-form entry preschool and primary school based in the small market town of Winslow. We are a well-established educational organisation, with around 65 staff members and around 350 students.

It can be very challenging and time-consuming to find the compliant route to market and supplier that best suits our needs and budget. Photocopying and printing are vital aspects of our day-to-day tasks and activities at the school, so it was imperative that we find the right solution with the least financial constraints.



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The Solution.

Procurement Services made this process much easier by providing all the information that we needed, demonstrating their expertise and reducing the need for back-and-forth communications.

We chose to renew our contract with Procurement Services, as they make the decision-making process much easier for us, by providing a range of quotes based on different machines, suppliers and cost options.

This includes information relating to breakdown of different costs, comparison of functionality of the photocopiers and outright purchase or leasing contract options.



Did you know?

Procurement Services started 90 years ago as the supplies division of Kent County Council, and has grown organically to become one of the leading suppliers of products and services to the education and public sector, serving over 15,000 customers in 85+ countries.

As an organisation wholly owned by the public sector with vast experience in education, we understand first-hand the need for trusted, compliant routes to market that will not break the bank.

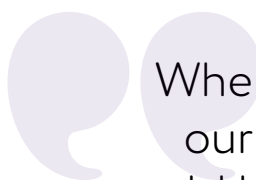
Our Multi-Functional Devices and Digital Solutions Framework is Department for Education Approved, and is featured on their “Get help buying for schools” website under the ‘IT’ category.

Our Solutions are made with Schools’ financial pressures and unique needs in mind.



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The Benefits.



When we renewed our leasing contracts, we also upgraded our photocopiers to the more recent models so that they could be more efficient. The Digital Team made this renewal process very simple, as they would provide regular communications and our Account Specialist was always easy to get in touch with.

Our Account Specialist is Cameron Wootton, who has been very responsive and promptly replies to our email communications and queries. He has demonstrated a thorough understanding of our bespoke needs as a primary school and helps us to find the most cost-effective solutions.

We chose Procurement Services as they had **the best value for money within the marketplace**, provided clarity of choices. Their communications have been regular and informative but never pushy, with any pressure to respond.





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